

CTOS e-Solution Seminar: Credit Risk in Construction Sector & Manpower Resolution

**Date:**3rd October 2017
(Tuesday)**Time:**

9:00am – 1:00pm

Venue:MBAM Training Centre
6-2, Jalan 1/109E, Desa Business Park, 58100 Kuala Lumpur.

This seminar is jointly organised by Master Builders Association Malaysia (MBAM) & CTOS.

This session will focus on creating an awareness of the importance of managing your organization's credit risks and exposures, introduce several basic concepts along the typical customer's credit management lifecycle as well as introduce the fundamental concepts of credit management: **Evaluate, Monitor, Recover**.

The speaker will also share some best practices from the industry in terms of data sharing to mitigate risks and the tools available to your organization to help you put the basic credit management processes in place.

You will gain insights on the information available to you when doing your due diligence, understand how you can be notified upon any adverse conditions that beset your customers, and improve your collections performance, effectively turning bad debts into profits! You will also be introduced to an employee screening solution by Verity Intelligence that will help minimise the various issues and challenges regarding manpower.

EXPERT SPEAKERS



**CTOS e-Solution:
Credit Manager™ & CTOS ConneX**
Helping Construction Risk via
Information & Trade References

Wong Pau Min
Director of Product & Marketing of
CTOS Data Systems Sdn Bhd

Mr Wong Pau Min is a Director of CTOS since 2014. He currently also oversees the Product and Marketing functions at CTOS.

He has over 9 years of experience in management consulting, and was attached with The Boston Consulting Group in Kuala Lumpur advising clients across various strategic and operational topics within Financial Services and Industrial Goods sectors.



Know Your Employee
Pre & Post Employment Screening

Mark Leow
Group Managing Director of Verity Intelligence
- Malaysia & Singapore

Mark graduated from San Francisco State University with a Degree in Business Administration & Marketing. A very passionate entrepreneur with business ventures in technology, manufacturing and HR, Mark started Verity Intelligence Sdn Bhd in 2010 to help companies conduct due diligence when they hire.

To date, Verity Intelligence has more than 500 customers from offices in Malaysia and Singapore, and screens more than 100,000 people/resumes a year. More than 60 of the Top 100 companies, Fortune 500, Multinational Companies and Government-Linked Companies in Malaysia and Singapore trust Verity Intelligence in helping them solve their hiring problems with Employment Screening Services.

REGISTRATION FEE

CATEGORIES	RM/Pax
MBAM MEMBER	RM 120.00
NON-MEMBER	RM 220.00

*Fees are inclusive of 6% GST

Payable to :

MASTER BUILDERS ASSOCIATION MALAYSIA
MAYBANK ACC NO. 014-114-430-810

A copy of bank-in slip / telegraphic transfer must be forwarded to us.

Payment must be made before the seminar. Due to limited seats available, acceptance is based on first-come-first-serve basis. Upon issuance of confirmation note, no cancellation request will be entertained. However, a substitute participant is allowed. MBAM reserves the right to postpone or cancel the seminar.

3RD OCTOBER 2017 (TUESDAY)

CTOS e-Solution:

Credit Risk in Construction Sector & Manpower Resolution

TIME	AGENDA
8.30AM – 9.00AM	Registration (MBAM Training Centre)
9.00AM – 10.00AM	CTOS e-Solution: Credit Manager™ & CTOS ConneX Helping Construction Risk via Information & Trade References Mr Wong Pau Min Director of Product & Marketing, CTOS Data Systems Sdn Bhd
10.00AM – 10.30AM	Live Demo of CTOS Credit Manager™ System
10.30AM – 11.00AM	Coffee Break & CTOS Free Self Check
11.00AM – 12.00PM	Know Your Employee Pre & Post Employment Screening Mr Mark Leow Managing Director, Verity Intelligence Sdn Bhd
12.00PM – 1.00PM 1.00PM	Q&A Session End of Seminar (Lunch will be provided)

No	Name of Participant	Designation	NRIC	Amount
1				
2				
3				
			Total Amount (RM)	

DISCLAIMER STATEMENT

I/We shall be participating in the talk at my/our own risk and hereby indemnify fully MBAM from all claims arising from any injury, damage or loss that may be sustained by me/us during the talk.

Submitted By:-

Name : _____ Signature : _____

Name of Company : _____ Email : _____

Address : _____

Tel : _____ Fax : _____ Date : _____ Company Stamp :

REGISTER NOW!

Please send your complete registration form to MBAM Secretariat on/before **2nd October 2017**.

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